



**CEYLON FISHERIES CORPORATION.**

**EXPRESSION OF INTEREST**

**Supply of 100 M.T Sea Frozen Sail Fish &  
Marlin.**

CFC/SD/Sea Frozen/2023-7

## Section II. Submission Data

ITB Clause Reference	A. General
ITB 1.1	The Purchaser is Ceylon Fisheries Corporation.
ITB 1.1	Sail Fish , CFC/SD/Sea Frozen / 2023-07
ITB 2.1	The Procurement will be carried by International Competitive Bidding ( ICB Method ).
	<b>B. Contents of Bidding Documents</b>
ITB 7.1	<p>For <b><u>Clarification of bid purposes</u></b> only, the Purchaser's address is:</p> <p>Attention: Chairman</p> <p>Address: Ceylon Fisheries Corporation, Rock House lane, Colombo 15.</p> <p>Telephone: General +940112523228 / +940112540092 /</p> <p>Fax number: +940112523385</p> <p>E mail address: <a href="mailto:supply@cfc.gov.lk">supply@cfc.gov.lk</a> / <a href="mailto:dgmmarketing@cfc.gov.lk">dgmmarketing@cfc.gov.lk</a> / <a href="mailto:cfc.supply1965@gmail.com">cfc.supply1965@gmail.com</a></p> <p>Mobile : +94718142322 / +97718736941</p>
	<b>C. Preparation of Bids</b>
ITB 22.2 (c)	All Bids shall bear "Supply of 100 M.T Sea Frozen Sail Fish & Marlin, CFC/SD/Sea Frozen / 2023-07" on email Subject
ITB 23.1	<p>For bid submission purposes, the Purchaser's address is:</p> <p>The Chairman</p> <p>Ceylon Fisheries Corporation,</p> <p>Rock House lane, Colombo 15,</p> <p>Sri Lanka.</p> <p>EOI Submission Email Address : <b>cfc.supply1965@gmail.com</b></p> <p>The deadline for the submission of EOI is 8<sup>th</sup> of February 2024.</p> <p><i>25 USD EOI fee need to pay on Ceylon fisheries account -&gt; Bank Of Ceylon 001450827 Branch – Personal, Bank code – 7010, Branch code – 681, Swift Code - BCEYLKLX</i></p>

## **Expression of Interest**

Supply of 100 M.T of Sea Frozen Sail Fish & Marlin to Ceylon Fisheries Corporation

### 1.1. Company Details

<b>Company Name</b>	
<b>Business Address &amp; Contact Details</b>	
<b>Registration Number</b>	(Please Attach copy of Business Registration)
<b>Animal Quarantine Department Approval</b>	( Please attach proof)

### 1.2. Contact Person

<b>Contact</b>	<b>Detail</b>
Name	
Organization	
Address	
Telephone	
Fax	
E – mail	

### 1.3. Financial Standing

Financial Data	2019	2020	2021	2022	2023	Average
Annual Revenue						
Profit before tax						
Cash and cash equivalents at the beginning of the year						
Net cash from operating, investing & financing activities.						
Cash and cash equivalents at year end						
Balance Sheet Status at year end:						
Equity						
Liabilities						

Note: Please provide the Management Accounts details for the year of 2022-23

## 1.4 Manufacturing Recourses available

In the table below indicate the relevant details.

Location	Facility

## 1.5 Specific Experience.

No of contract relevant to specific experience since 2020

Purchaser Name	Country	Fish Variety	Exported Qty	Value ( USD)	Dated of Award	Date of Completion

## 2.0 Proposed Item Details

Options	Details about Sea frozen Sail Fish & Marlin to be Supplied.	Grade of Product	FOB Unit Price USD Per Kg	CIF Unit Price Of Fish per Kg	Time Required to supply 100 M.T (7-10Days)
01					
02					
03					

Please attach Detailed product specifications of proposed products according to CFC specifications along with Testing, Quality Certificates if Available.

Payments Method: Letter of Credit or Open Account.

Proposed Time required for dispatch of Items after Order placed: .....

Designation & Name : .....

Signature : .....

Date : .....

## **Sea Frozen Sail Fish & Marlin.**

### **3. Technical Specifications**

(Supplier Response Required on following Technical Requirements)

- 1) Country of Origin (Supplies): .....
- 2) HS Code of Products: .....
- 3) The Sail Fish & Marlin should be sea frozen.
- 4) A one Fish weight should be more than 10 Kg.
- 5) Fish stock must be highest quality fit for human consumption.
- 6) Fish stock color should be red or pink and it shouldn't be yellow colored.
- 7) Fish stock should be head less and cleaned. (Discard the gills, tail and inside of the body)
- 8) 25 MT should be provided at once without changing quoted price.
- 9) 40 Feet Reefer Containers Preferred, under the temperature of between -35c / -40c:
- 10) Delivery of 100 M.T: Need to ship out Within 7-10 Days after place the Order: .....  
(Partial Shipments Allowed)
- 11) Shipper is Liable to provide high quality stock to the destination port.
- 12) EOI Fee of 25 USD need to pay online (Attach Proof to this document)

Payment -> *Ceylon fisheries account -> 0001450827 Bank of Ceylon, Branch – Personal.*  
*Bank code – 7010, Branch code – 681. Swift Code - BCEYLKLX*

- 13) Need to Provide Following Shipping Documents when shipping.

Shipping Documents Required

1. Commercial invoice
2. Bill of Lading
3. The Certificate of Origin issued by the Chamber of Commerce of relevant Origin Country
4. Packing List
5. Animal Quarantine Certificate from Relevant Department of Origin Country.
6. Loading Port Report
7. Health Certificate with Conformity for “Fit for human consumption”.
8. BL or Sea Way Bill
9. Any other document required by the Department of Animal Production and Health (Sri Lanka)

- (a) Our firm, its affiliates or subsidiaries—including any subcontractors or suppliers for any part of the contract—has not been declared blacklisted by the National Procurement Agency;
- (b) We understand that this bid, together with your written acceptance thereof included in your notification of award, shall constitute a binding contract between us, until a formal contract is prepared and executed
- (c) We understand that you are not bound to accept the lowest evaluated price or any other bid that you may receive.
- (d) Agreed to provide, shipments of required products according to 3. Technical Specifications given in (Page 5) of this document.
- (e) Purchaser will have full rights to generate purchase orders according to the market requirement. And split the orders or limit to a certain quantity.

*signature* .....

In the capacity of .....

Name: .....

*Full name & Address of the Company :*

.....  
 .....

Contact Details : Mobile No ; ..... Whats app no : .....

Email Address : .....

Dated on \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ *[insert date of signing]*

## &lt; LETTER HEAD OF SHIPPER&gt;

## Supplier Authorization

No.: CFC/SD/Sea Frozen/2023-07

To: *The Chairman / MD, Ceylon Fisheries Corporation,  
Rock House Lane, Colombo 15.*

## WHEREAS

We *[insert complete name of Manufacturer]*, who are official manufacturers of *[insert type of goods manufactured]*, having factories at *[insert full address of Manufacturer's factories]*, do hereby authorize *[insert complete name of Bidder]* to submit a bid the purpose of which is to provide the following Goods, manufactured by us *[insert name and or brief description of the Goods]*, and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with PAGE 5- Product Specifications, with respect to the Goods offered by the above firm.

Signed: *[insert signature(s) of authorized representative(s) of the Manufacturer]*

Name: *[insert complete name(s) of authorized representative(s) of the Manufacturer]*

Title: *[insert title]*

Duly authorized to sign this Authorization on behalf of: *[insert complete name of Bidder]*

Dated on \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ *[insert date of signing]*